



## **BUSINESS PROFILE**

## 2025

YOUR STRATEGIC PARTNER FOR BUSINESS SUCCESS IN THE MIDDLE EAST

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# OUR HISTORY

EPS Support Services specializes in facilitating successful joint ventures, technology transfer, and business localization in Saudi Arabia and the Middle East, with deep expertise in the oil, gas, petrochemical infrastructure, and industrial sectors.

At EPS Support Services, we are dedicated to helping businesses establish, expand and succeed in Saudi Arabia and the Middle East. With over 10 years of experience, we specialize in facilitating joint ventures, technology transfer, and business localization while offering comprehensive solutions across the oil, gas, petrochemical, infrastructure, and industrial sectors.

We are experienced and highly-recommended Consultants in oil and gas in and around GCC Region for four decades. EPS Support Services is specialized in Renewable Energy and Hydro Carbons Project Consultancy.

We are working closely with current Upstream/Midstream/Downstream Operations and our client include Saudi Aramco, SABIC, Sinopec, Modon, NESR, Saudi Bester, CCS etc.



## OUR VISION

#### **OUR VISION**

To be the premier strategic partner for companies seeking sustainable success in the Middle East business ecosystem, recognized for our expertise, integrity, and results-driven approach.

#### **OUR VALUES**

- **EXCELLENCE:** Delivering exceptional service and measurable results
- INTEGRITY: Maintaining the highest ethical standards in all our dealings
- **INNOVATION:** Finding creative solutions to complex challenges
- **CULTURAL SENSITIVITY:** Respecting and bridging cultural differences
- **PARTNERSHIP:** Building lasting relationships based on mutual success



## OUR MISSION

#### **OUR MISSION**

To enable seamless business integration and operational excellence for international companies entering or expanding in the Middle East market through specialized consultancy services and deep local knowledge

### **OUR APPROACH**

EPS Support Services employs a collaborative, client-centered approach:

- 1. UNDERSTAND your unique objectives, challenges, and requirements
- 2. **ANALYZE** the local market context and regulatory landscape
- 3. DEVELOP customized strategies and implementation plans
- 4. **EXECUTE** with precision and cultural sensitivity
- 5. OPTIMIZE through continuous measurement and improvement

### **OUR TEAM**

Our consultants combine international business expertise with deep local knowledge of the Saudi Arabian and Middle Eastern markets. With backgrounds in joint venture management, technology transfer, procurement, manpower solutions, and oil and gas operations.



## ABOUT EPS SUPPORT

EPS Support is a Saudi-based company that helps businesses seamlessly navigate regulatory landscapes, procurement challenges and workforce needs to achieve long-term success in the region.

#### **OUR EXPERTISE**

We provide an end-to-end suite of services designed to help businesses overcome market entry barriers and maximize operational efficiency.

#### **OUR KEY AREAS OF EXPERTISE INCLUDE:**

- Joint Venture Facilitation
- Technology Transfer
- Business Development & Localization
- Procurement Planning
- Resource Solution Provider
- Oil & Gas Specialization
- Infrastructure and Industrial Projects

#### WHY CHOOSE EPS?

- 10+ years of experience in the Middle East market
- Deep understanding of Saudi Aramco, SABIC & major infrastructure project requirements
- Proven track record of successful joint ventures
- Comprehensive localization expertise
- End-to-end consultancy from market entry to operational excellence



## OUR MESSAGE

#### Welcome to EPS Support Services!

At EPS Support Services, we are committed to driving business success by offering specialized solutions in joint ventures, technology transfer, brand & IP valuation, business consultancy, regulatory registration pre-qualification services and business localization in Saudi Arabia and the Middle East, with deep expertise in the oil, gas, petrochemical infrastructure, and industrial sectors.

With extensive expertise in the Saudi and GCC markets, we empower organizations with the insights, strategies, and compliance support needed to thrive in today's competitive landscape.

Our tailored services ensure that businesses navigate complex regulatory frameworks, secure strategic market positioning, and maximize the value of their intellectual and corporate assets. Whether you are expanding operations, enhancing brand equity, or streamlining compliance processes, EPS Support is your trusted partner for sustainable growth and success.

Partner with us today and unlock new business opportunities across the GCC



## **REGISTRATION CERTIFICATE**

This certificate confirms that the management systems of

#### Energy Project Support Saudi Company Ltd

Office 305, SQ Business Tower III, 3183 Cooperative Council Rd., Al Khobar, 34718 Kingdom of Saudi Arabia

> have been audited and approved by Quay Audit UK Ltd to the following management standard:

#### ISO 9001:2015

The approved management systems apply to the following scope:

Civil Bulk, Electrical Bulk, Mechanical Bulk, Instrumental Bulk Material Trading and Stockiest

This certificate is restricted to those scopes of business activity described in the internationally recognised NACE Codes listed below:

#### 4669, 4676, 4690

Original Approval24 November 2024Current Certificate24 November 2024Certificate Expiry24 November 2027Registration Number4159633



On behalf of Quay Audit UK Limited









This is an accredited certificate authorised for issue by Accreditation Service for Certifying Bodies LLC who have assessed Quay Audit UK Limited against defined criteria and in cognisance the latest version of ISO 17021 "Conformity Assessment - Requirements for bodies providing audit and certification of management systems". This certificate is only valid when confirmed by the register listed in the International Register of Quality Assessed Organisations: www.irqao.com

www.global-accreditation.org

Grove House 8 St. Julian's Friars Shrewsbury Shropshire SY1 1XL | (44)1743 351677 | post@quayaudit.co.uk | www.quayaudit.co.uk



### Our **Engineered Equipment** Division

- Our "Engineered equipment" division is the flagship segment that looks after the Electro-mechanical, Instrument, Communication and Lighting products in Saudi Arabia and the wider Middle East.

>>> We cover entire process industry comprising Oil & Gas, Petrochemicals, Utility Projects and Infrastructure Projects

>>> We represent major global brands to cover comprehensive range of solutions and products tailored to carter the needs of our valued customers.

>>> We help build, connect, power and protect valuable assets and critical infrastructure.

We believe in renewable energy and electrification to change the world with digitization, green energy and grid modernization.





## EPS ENGINEERING SERVICES

#### **EPS SUPPORT: ENGINEERING EXCELLENCE & INDUSTRIAL SOLUTIONS**

EPS Support is a trusted provider of engineering design, drafting, and industrial compliance solutions, delivering precision, efficiency, and regulatory adherence across various industrial sectors. Our team of highly qualified engineers and drafting experts ensures that every project meets the highest industry standards while optimizing costs and enhancing productivity.

#### **ENGINEERING & DRAFTING SOLUTIONS**

We provide comprehensive engineering design and drafting services, from conceptualization to fabrication-ready drawings. Our expertise in CAD, 3D modeling, and shop drawings ensures accurate and efficient execution of industrial projects.

#### **PIPING DESIGN & DETAILING**

Our piping design and detailing services focus on efficient layouts, material optimization, and compliance with industry standards, reducing waste and minimizing installation and maintenance costs.



## EPS ENGINEERING SERVICES

#### **STRUCTURAL DESIGN & DRAFTING**

We deliver code-adherent structural designs, ensuring safety, durability, and costeffectiveness. Our detailing and drafting services cover everything from frameworks to support structures, meeting local and international standards.

#### **CADWORX PLANT 3D MODELING**

With advanced CADWorx Plant 3D modeling, we provide highly accurate plant layouts and visualizations, helping businesses optimize design accuracy and project execution.

#### **PROCESS SKID ENGINEERING**

We specialize in modular skid design for oil & gas, petrochemicals, refineries, and industrial plants. Our services cover piping system analysis, structural framework engineering, and 3D modeling, ensuring seamless integration and compliance with ASME and API standards.

#### **PRESSURE VESSEL & EQUIPMENT DESIGN**

Our ASME-compliant pressure vessel design services include fabrication-ready drawings, internal support design, and lifting arrangements. We help businesses streamline their manufacturing and compliance processes, ensuring optimal performance and safety.



## EPS ENGINEERING SERVICES

#### **HEAT EXCHANGER DESIGN & FABRICATION**

We provide TEMA and ASME-compliant heat exchanger design, covering tube sheet design, fabrication detailing, and hydro-test arrangements. Our expertise ensures efficiency, durability, and seamless integration into industrial systems.

#### **ELECTRICAL AND INSTRUMENTATION ENGINEERING**

EPS provides comprehensive Electrical and Instrumentation (E&I) Engineering Support, ensuring seamless integration, compliance, and efficiency in industrial projects. From power distribution and control systems to instrument calibration and automation.

#### Why Choose EPS Support for Engineering Services?

At EPS Support, we go beyond standard engineering services—we provide strategic solutions that drive industrial efficiency and compliance. Our expertise in engineering design, drafting, and industrial regulations ensures that businesses operate with precision, cost-effectiveness, and adherence to global standards.

#### **OUR COMMITMENT TO EXCELLENCE:**

**Industry Expertise:** Decades of experience in engineering consulting and industrial compliance

**Regulatory Compliance:** Specialized in Aramco-approved consultation services & vendor induction.



## OUR SERVICES







Facilitating successful partnerships



#### **TECHNOLOGY TRANSFER SERVICES**

Bridging technological gaps



**BUSINESS DEVELOPMENT & LOCALIZATION** 

Navigate market entry and expansion



#### **OIL & GAS SECTOR SPECIALIZATION**

Deep expertise in Saudi Arabia and Middle East



## GROWTH ACCELERATION





**PROCUREMENT PLANNING** 

Strategic procurement solutions

**VENDOR DEVELOPMENT & COMPLIANCE** 

Saudi Aramco 9COM Approval Support



#### **RESOURCE SOLUTION PROVIDER**

Strategic workforce planning



BUSINESS ESTABLISHMENT & REGULATORY COMPLIANCE

**Business Formation Services** 



## **ENTERPRISE SUCCESS**





**QMS Development & Implementation** 

10

**ENGG. SERVICES FOR OIL & GAS** 

**Technical Consultancy** 



09

**End-to-end Brand and IP Valuation** 



**VENTURE DEVELOPMENT & ACCELERATION** Transforming ideas into scalable businesses



## TRUSTED ADVISORY







#### **LEGAL & REGULATORY ADVISORY**

Ensuring compliance, IP protection & optimal business structuring



#### MARKET ENTRY AND EXPANSION

Providing office setups, licensing assistance and regulatory access

## 15



#### INVESTOR & BUSINESS MATCHMAKING

Connecting high-potential ventures with strategic investors



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#### ACCESS TO HIGH-IMPACT NATIONAL PROJECTS

Bridging startups with transformative opportunities



## KNOW ABOUT US

### **1. JOINT VENTURE CONSULTANCY**

## Facilitating successful partnerships between international companies and Middle Eastern entities

EPS Support Services provides comprehensive consultancy for companies seeking to establish and maintain successful joint ventures in Saudi Arabia and the Middle East, at large. Our deep understanding of local business practices, regulatory requirements, and cultural nuances enables us to guide our clients through every stage of the joint venture process.

### **2. TECHNOLOGY TRANSFER SERVICES**

#### Bridging technological gaps for successful localization in the Middle East

EPS Support Services specializes in facilitating effective technology transfer between international companies and Saudi Arabian/Middle Eastern entities, ensuring smooth knowledge transition while protecting intellectual property and maintaining operational excellence.



## ENTERPRISE SUCCESS

## **3. BUSINESS DEVELOPMENT & LOCALIZATION**

#### Navigate market entry and expansion in Saudi Arabia and the Middle East

EPS Support Services provides comprehensive business development and localization consultancy for international companies seeking to establish or expand their presence in Saudi Arabia and the broader Middle East region.

### 4. OIL & GAS SECTOR SPECIALIZATION

#### Deep expertise in Saudi Arabia and Middle East energy markets

EPS Support Services offers specialized consultancy services for companies operating in or entering the oil, gas, and petrochemical sectors in Saudi Arabia and the broader Middle East, with particular expertise in navigating the Aramco and SABIC ecosystems.

### **5. PROCUREMENT PLANNING**

#### Strategic procurement solutions for Middle East operations

EPS Support Services provides comprehensive procurement planning consultancy to help companies optimize their supply chains, meet localization requirements, and achieve operational excellence in Saudi Arabia and the Middle East.



## SUSTAINABLE GROWTH

## **6. RESOURCE SOLUTION PROVIDER**

#### Strategic workforce planning and development for Middle East operations

900-C14-LP730A LIGHTINGSMALL POWER DB CHEMICAL STORAGE SHELTER (900-8914)

EPS Support Services provides specialized manpower solutions for companies operating in Saudi Arabia and the Middle East, with a focus on meeting localization requirements while maintaining operational excellence.

### 7. VENDOR DEVELOPMENT & COMPLIANCE

#### Saudi Aramco 9COM Approval Support

Navigating the complex approval process for Saudi Aramco's 9COM vendor registration requires a strategic and well-structured approach. EPS Support Services provides end-to-end consultancy to help suppliers meet Aramco's rigorous qualification standards.

### 8. BUSINESS ESTABLISHMENT & REGULATORY COMPLIANCE

#### **Business Formation Services**

Establishing a business in Saudi Arabia and the Middle East requires a thorough understanding of regulatory frameworks, licensing procedures, and compliance requirements.



## COMPETITIVE EDGE

### 9. QUALITY MANAGEMENT SYSTEMS (QMS)

#### **QMS Development & Implementation**

At EPS Support Services, we specialize in developing and implementing robust Quality Management Systems (QMS) that align with international standards such as ISO 9001, ISO 14001, and ISO 45001, as well as industry-specific quality frameworks

### **10. ENGINEERING SERVICES FOR OIL & GAS**

#### **Technical Consultancy**

EPS Support Services provides specialized engineering consultancy tailored to the unique requirements of the oil and gas industry. With deep expertise in technical compliance, project execution, and specialized equipment selection.

### **11. BRAND AND IP VALUATION**

#### End-to-end Brand and IP Valuation and Evaluation solutions

EPS Support offers end-to-end valuation and evaluation solutions to help businesses monetize, protect, and strategically utilize their intangible assets. Our comprehensive suite of services designed to help businesses and organizations accurately assess, manage, and leverage their brands, patents, and intangible assets.



### TECHNICAL SERVICES & RESOURCES SOLUTIONS PROVIDER

Energy Project Support (EPS) stands as a leading technical service solution providerspecializing in the Oil & Gas and Petrochemical sectors across Saudi Arabia. With decades of industry experience, EPS has built an impeccable reputation for connecting toptier talent with prestigious clients throughout the Kingdom.

#### **OUR EXPERTISE**

EPS delivers comprehensive technicalsolutions focused on the specialized needs of the oil & gas / Petrochemical & energy sector. Our deep understanding of the technical requirements and regulatory frameworks in Saudi Arabia allows us to efficiently source qualified professionals who meet both the technical specifications and cultural requirements of our clients.

#### **GLOBAL TALENT ACQUISITION**

Our extensive network spans across South Asia and beyond, with particular strengthin sourcing qualified personnel from:



#### And other strategic regions worldwide





## SPECIALIZED TECHNICAL SERVICES

#### **RESOURCE SOLUTION PROVIDER**

- $\checkmark$  Tailored Technical Resources solutions across the energy sector
- ✓ Executive and management personnel
- $\checkmark$  Engineers and technical specialists
- $\checkmark$  Skilled technicians and operators
- $\checkmark\,$  Support and administrative staff
- ✓ Maintenance crews

#### **OUR TECHNICAL RESOURCES IDENTIFICATION PROCESS**

✓ **Needs Assessment:** Thorough consultation to understand precise client requirements

✓ **Candidate Sourcing:** Leveraging our extensive database and recruitment networks

✓ **Rigorous Screening**: Technical assessments, credential verification, and background checks

✓ **Mobilization:** Coordinating travel and onboarding logistics

✓ **Ongoing Support:** Providing continued assistance for both clients and placed candidates



## **GCC VISION ALIGNMENT STRATEGY**

### USION لأقليكة 2 30 30 المملكة العربية السعودية

KINGDOM OF SAUDI ARABIA

### VISION تايغا SAUDI VISION 2030



Saudi Vision 2030 represents the Kingdom's most comprehensive economic diversification and social reform agenda, focused on reducing oil dependency, building a vibrant society, and developing a thriving economy.

## **UAE VISION 2021 & PROJECTS OF THE 50**

The UAE's national agenda focuses on transitioning to a knowledgebased economy while ensuring sustainable development and high quality of life.





### **QATAR NATIONAL VISION 2030**

Qatar's national vision aims to transform Qatar into an advanced society capable of sustaining its development and providing a high standard of living.

## **BAHRAIN ECONOMIC VISION 2030**

Bahrain's Economic Vision 2030 aims to shift from an oil-based economy to a globally competitive, sustainable economy driven by the private sector.





### **OMAN VISION 2040**

Oman Vision 2040 focuses on diversifying the economy, enhancing competitiveness, promoting environmental sustainability, and developing human capital

## **KUWAIT VISION 2035 "NEW KUWAIT"**

Kuwait's development plan aims to transform Kuwait into a financial and commercial hub, with a diversified economy led by the private sector





## CROSS GCC STRATEGIC SUPPORT



#### SPECIALIZED CONSULTING TO HELP ORGANIZATIONS NAVIGATE CROSS-GCC INITIATIVES AND HARMONIZATION EFFORTS

EPS Support Services is uniquely positioned to help organizations not only comply with but capitalize on the opportunities presented by GCC national visions. Our deep understanding of both the technical requirements and strategic objectives of these visions enables us to develop practical, valuecreating solutions that align business success with national development goals.

#### **·GCC UNIFIED STANDARDS COMPLIANCE:**

Support for meeting harmonized GCC technical standards

#### ·CROSS-BORDER OPERATIONS OPTIMIZATION:

Solutions for companies operating across multiple GCC countries

#### **·REGULATORY HARMONIZATION NAVIGATION:**

Guidance on evolving regulatory alignment across the GCC

#### •STRATEGIC PARTNERSHIP DEVELOPMENT:

Facilitation of partnerships spanning multiple GCC countries



# Products

### **Cable Management System**



Wiring Devices



wire connectors



**Cable Cleats** 



Underground Ducts and Raceways





Unistrut Channels and clamps

Brands























# Products

Transformers



Dry Type Transformer

Step-Up / Step-down Power Transformer

Hazardous Area Explosionproof Transformer













# Products

Enclosed Switches and Circuit Protection





## **OUR CLIENTS AND APPROVALS**

L Party A (Client);

name in Vietnem

PARTNERSHIP AGREEMENT



	AECOM	البيك ALBAîk	الــــهانـــد AL BAWANI	
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أرامكو السعودية soudi aramco



Saudi Aramco E-Reference No. 0010508

#### Registration Approval Letter

September 03, 2024

Attention : ENERGY PROJECT SUPPORT SAUDI COMPANY LIMITED.

CR Number : 2051233670 Supplier Type: Service Provider Only Country : Saudi Arabia

We are pleased to inform you that ENERGY PROJECT SUPPORT SAUDI COMPANY LIMITED. is now registered in the Saudi Aramco Supplier Management System under Vendor Code No. 10113751, provided your company continues to meet all relevant Saudi Arabian and Saudi Aramco standards.

This registration, however, should not be construed as a commitment by Saudi Aramco to procure from you. Being registered as a supplier only grants your company the opportunity, along with other registered sources, to respond to requests for submitting proposals in accordance with Saudi Aramco's established policies and procedures. All procurement instruments including but not limited to service contracts, purchase agreements, or purchase orders will be issued based on the name and address included in your commercial registration (CR), as stated in your Supplier Registration.

Saudi Aramco wishes to remind you that being recognized as a supplier carries with it serious obligations and responsibilities to act in a legal and ethical manner. We wish to remind you of the Saudi Aramco Supplier Code of Conduct (SCOC) which you acknowledged. Failure to abide by the principles set forth in the SCOC can result in adverse actions being taken by Saudi Aramco against you including suspension of you as a supplier. Saudi Aramco also expects each of its suppliers to satisfy each of the requirements of any procurement instrument which might be placed and to act responsibly and reliably as a supply chain supplier.

Material Suppliers should apply for Saudi Aramco Supplier Portal access by forwarding a request to portal-registration@aramco.com. The Supplier Portal is the main electronic business tool used between Saudi Aramco and its suppliers and serves to improve the flow and accuracy of key supply chain information.

For further information or assistance please contact the Saudi Aramco Supplier Help Desk by forwarding a request to SupplierHelpDesk@aramco.com or via the unified call center 800-116-1168 for In-Kingdom suppliers or +966 (11) 290-8950 for Out-of-Kingdom suppliers.

Faisal Hamad Al Dossary, Supervisor Supplier Registration Unit Supplier Relationship Management Div

It is the responsibility of the supplier to update Saudi Aramco Supplier Registration Profile through Ariba for the following:

1. Change of Name / Commercial Registration Number / Address / Owner(s)

2. Any change of the supplier location

3. Discontinue supply of approved commodities (9COMs and 9CATS)

This is an electronically generated letter by Saudi Aramco. To verify Supplier approval status, please contact Supplier Help Desk at supplierhelpdesk@aramco.com







#### Registration Approval Letter

18-May-2024

Attention	: ENERGY PROJECT SUPPORT SAUDI COMPANY LTD
CR Num.	: 2051233670
VAT Num.	: 310845309900003
Location	: Saudi Arabia

Dear Sir :

We are pleased to inform you that ENERGY PROJECT SUPPORT SAUDI COMPANY LTD is Now registered in AI-RASHED TRADING AND CONTRACTING supplier Management system, Under Vendor No: 11526, provided to your company continues to meet all RTCC standards.

This registration ,however ,should not be constructed as commitment by RTCC to purchase from you, but your company will have opportunity along with other approved sources to respond to requests for submitting proposals in accordance with RTCC established policies and procedures .

We would like to thank you for your interest in RTCC, and take this opportunity to reiterate that it is RTCC policy to encourage the use of approved manufactured materials.

·\_\_\_\_

Eng. Mubarak Al-Majed General Manager

This is an electronically generated letter by RTCC to verify supplier approval status , please contact supplier Help Desk at supplierhelpdesk@RTCC.com.sa

This document only represents the registration of the supplier or contractor with the company's record, which gives you the opportunity to present the best quotations.

The supplier is responsible for all the information provided without liability to RTCC company .





## **REGISTRATION CERTIFICATES**







## THANK You

### **CONTACT US:**



epssupport.com



info@epssupport.com

Office 306, 3183 Cooperative Council Rd., Al Khobar, 34718